

**2024**

**TRAFALGAR GOLF CLUB**

**115<sup>TH</sup> ANNUAL REPORT**



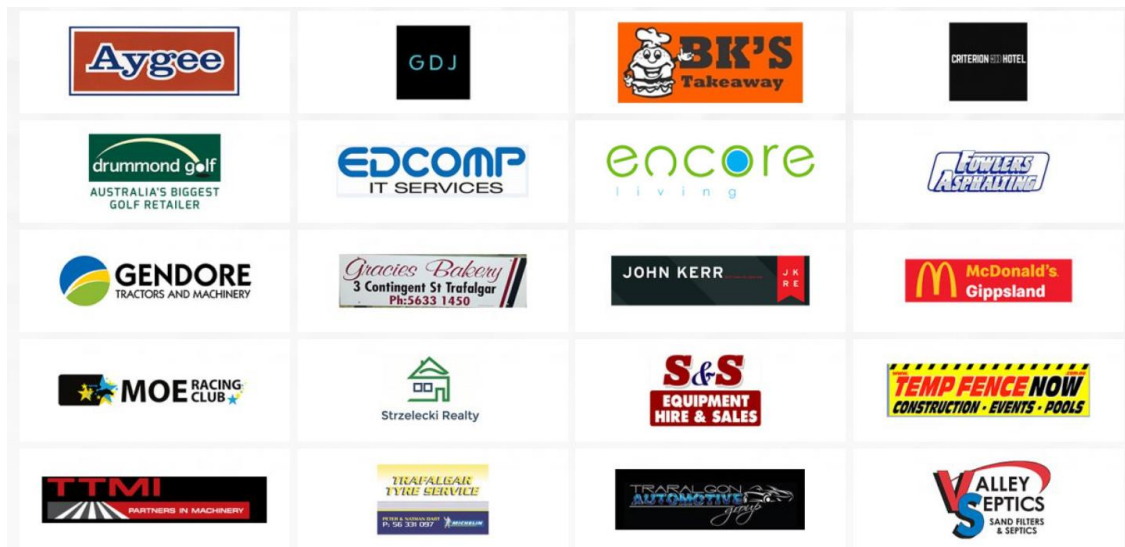
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*To be considered one of Gippsland's great all-weather championship golf courses, which conserves the bush-land environment and encourages great social, health and wellbeing for all members and the broader community.*





# PRESIDENT'S REPORT

It is with pleasure that I present to you my President's Report for the 2023-24 year.

To all our members whether you are long term, first year members or somewhere in between, on behalf of the Board I would like to thank you for choosing the Trafalgar Golf Club. Our members are the backbone of the club and your ongoing membership goes a long way to maintaining and improving this great club.

A big thank you to all the members who take on extra responsibility by serving on the number of sub committees of the board that are reported on in this annual report, your support is greatly appreciated. Also all the volunteers that continue to do an invaluable service to our club. This work is done in all areas of the club, be it grounds and course maintenance, House and Social activities, cleaning or working bees for a specific purpose. We are extremely fortunate that we have these people assisting and we would not be in the position we are without your generous contribution. The Board and indeed the club thanks you for fantastic efforts.

During the year we became a signatory to the R & A Women in Golf Charter and we are committed to working through the action plan to incorporate the charter into the everyday workings of the club.

The Seniors Committee of the club has had a good year with participation on

Tuesdays and Thursdays increasing over the last 12 months which enabled an increased contribution from them to the main club funds.

Financially the club has maintained an upward trend as you can see in the financial reports. There has been increases in most areas of income and with our treasurer Paul keeping a close eye on all financial aspects of the club we are certainly moving in the right direction. This positive position has enabled us to make small, but noticeable, improvements to our club like the car park relining, stump removal, cart and general storage improvement, and long awaited men's toilet upgrade. Also an investment on a larger scale we are in the final stages of planning for the building of a new and improved equipment shed that is required to house all our maintenance vehicles. Also the club introduced the MiScore system.

Our course Superintendent Tony and apprentice Jordan are certainly keeping the course in great condition and we get considerable praise from visiting golfers which is always gratifying. Well done to Tony and Jordan and your group of assisting volunteers.

The House staff is very well managed by Jenny Moss. A big thank you to Jenny, Fred, Adele and Karen. To most people you are the face of our club and your friendly disposition is a great introduction to Trafalgar Golf Club and

your efforts are a great asset to our club

A very big thank you to our sponsors that continue to support our club. The list of sponsors is in this annual report and their contribution to the club is considerable and greatly appreciated so all we ask is you consider our sponsors when you are looking for a specific business or service.

Finally I would like to thank the board of Trafalgar Golf Club for their

Chris Griffin

President Trafalgar Golf Club

contribution over the last year. I have always said I am one of a team and, I believe, the team has worked very well. To the 3 retiring board members Brian McKenzie, Graeme Harris and Steve Gould I would like to acknowledge the valuable contribution they have made to our club and on behalf of the club I thank each of them very much for their commitment to Trafalgar Golf Club.



# TREASURER'S REPORT

Firstly, I would like to thank our sponsors and volunteers, who continue to support and assist the club and help to maintain our membership fees at a level that is still below many of the other clubs in Gippsland.

We have had a great year, with even stronger growth in our Competition Fees, House Sales, Green Fees, Seniors Committee Donations and Cart Hire than we had in the previous year. Even though it appears as though there has been a fall in the level of Donations and Sponsorship, the decrease is actually due to the timing of this year's ProAm, being moved from January to November. Last years Donations and Sponsorship included \$15,000 Pro Am Sponsorships.

We also had growth in our membership fees, but most of that growth came from the 10% increase that the members supported at the EGM. Membership in 2023 was **298**, with 64 ladies and 234 men and in 2024 it was **302**, with 67 ladies and 235 men. We currently have **67** beginner members, with 16 women and 51 men.

Following the decision last year by the board, to consolidate a number of our bank accounts, we now have **\$103,954.91** in fixed deposits invested for 12 months, that continues to provide a level of protection from any major, unforeseen circumstances. The club made an Operating Profit of **\$103,653.67** in comparison to the previous years **\$36,781.31**. We had a cash surplus of **\$49,881.33** which increased our cash holdings from **\$276,181.27** to **\$326,062.60**.

This surplus and healthy cash position has come about from more people wanting to play on our fantastic course and wanting to be part of our great club. Also, from approximately \$200,000 from COVID Grants and Jobkeeper savings during the COVID years. This year, it has concerned me that comments have been made that the club has "heaps of money" or is "loaded". The board has approved a budget of \$200,000 for a new machinery shed, complete with all fittings etc. This is a significant amount of money to commit to one project and by staying within that amount, the club should not have to borrow to complete the project. We have just commenced the renovation of the mens toilet, which will cost \$40,000. This financial year we have also made the following improvements to the course and clubhouse.

- New Toro Rough Cutter
- Kitchen renovation supported by a grant from Trafalgar & District Community Bank
- Bar renovation
- Concrete path leading down to the 9<sup>th</sup> Tee
- Grinding of the stumps on the course
- Mi Club Members Portal/Mi Score supported by a generous donation from a member

Paul Fogarty

Treasurer Trafalgar Golf Club

# CAPTAIN'S REPORT

The Golf Club has had a successful year based on the numbers. Our fields for the Friday & Saturday competitions have seen a large increase on the previous 12 months. Fridays have grown in excess of 30%, and Saturdays have grown by nearly 15%. Friday is an Open event so it is obvious there are a lot of visitors who want to play our great course, my estimate is on average over 40% of players on Friday's are visitors.

I would like to congratulate the winners of all events over the last year, especially the winners of our Championship events.

## Club Championships

Club Champion -	Jeff Hasthorpe
A Grade H/cap -	Jeff Hasthorpe
B Grade Scratch -	Dick Sheehan
B Grade H/cap -	George Petkovic
C Grade Scratch -	Keith Owen
C Grade H/cap -	Graeme Grant
D Grade Scratch -	Norm Methers
D Grade H/cap -	Norm Methers
Veterans -	Jeff Hasthorpe

## Foursomes Champions

Bill Williams & Stewart Cluining

We had three men's Pennant teams for the year, Scratch, Handicap 1 & Handicap 2. The scratch side was an Allied team with top up players from other clubs. The Scratch side made the semi finals, but got beaten on the day. The other two sides unfortunately did not make the finals.

The introduction of MiClub and MiScore has been an important step forward for our club in 2024. Thanks to members who have patiently endured the inevitable hiccups of a new system. From what I can see it looks like in excess of 70% of our members have adopted MiScore, my hope is that going forward there

will be more players adopt the system as they see how easy it is to use. The Mi Score program has many new features and will enable the club to provide members with new competition types into the future.

I would like to thank course superintendent Tony O'Reilly and his team for the way the golf course is presented, you all do a fantastic job keeping the course looking and playing as good as it does.

I would like to thank the following, for without their support, events would not run as smoothly as they do:

- Life Member Gavin Patchett for his ongoing tireless work. Gavin gets out to the club early on Friday & Saturday mornings to get everything set up for the running of the days event and start the early players. Gavin also handles any men's handicap issues.
- The Match & Play committee for their great work throughout the year, without their assistance many events would struggle to get off the ground.
- Volunteers for scoring, spotting, BBQ's, drink carts, selling of raffle tickets, bar work & anything I may have missed.
- The bar staff for their assistance.
- Event Sponsors.

Finally, to all of the members, I would like to say that I appreciate all of the support and positive comments you have provided to me. It is you who make this club the success that it is.

Peter Moss

Men's Captain

# CLUB CHAMPIONS



Club Champion - Jeff Hasthorpe



B Grade Champion – Dick Sheehan



C Grade Champion – Keith Owen



D Grade Champion – Norm Methner



# WOMEN'S CAPTAIN

My second year as Women's Captain has been no less busy than the first.

My sincere thanks to the Women's Match Committee who have offered magnificent support and make the task of captain so much easier: This group have a great commitment to our club and are so dependable, always prepared to step in when required.

Thanks also to our Board which has provided great support and encouragement to the women members across the year. The decision by the Board to have the Clubhouse open 7 days a week has made a big difference to the Wednesday Competition. Our thanks to Adele for her happy and helpful support on Wednesdays.

In 2023 the Women's Championships transitioned to a multi-day format enabling all players to participate. Feedback from members has assisted with planning for 2024.

Our 2024 Weekday Pennant Team again played with a strong commitment and tenacity. The core team comprised Ange Bayley, Sue Klemke, Karen MacGregor, Lorna Risol and Aija Owen, these players formed a close bond and provided great support to each other across the highs and lows of the Pennant season. Congratulations to Ange Bayley, our 2024 Pennant player of the year, winning the most games across the competition.

Congratulations to the following players who were successful in 2023-2024

Club Champion: June Tickell

A Grade Handicap: June Tickell

B Grade Champion: Anne Outhred

B Grade Handicap: Anne Outhred

Veterans: Sue Klemke

Singles Knockout 2023: Di Moody

Medal of Medallists 2023: Nola Fordham

Our club Match and Play led by Peter Moss does an amazing job ensuring the program for members is well balanced and includes opportunities for all members to participate.

Attendance at the Trafalgar Bowl and Open Day was pleasing. These events are always well supported by many club volunteers. The 2023 Trafalgar Women's Challenge Bowl was won by Mirboo North. Special thanks to Jo Baker who organises teams and ensures that our club is well represented at district events. Congratulations to the Trafalgar team, Cheryl Deppeler, Di Moody and Sue Klemke who won the Yallourn Bowl earlier this year

4BBB Knockout Championship 2024: Angela Bayley and Sue Klemke

36 Hole Foursomes Champions 2024: Sam Caldwell and Donna Mellon (Scratch & H'cap)

36 Hole 4BBB (Nielsens): Kerren Ludlow and Cheryl Toyne

In addition to our golfing events, the women members have enjoyed numerous social events across the year. Highlights in 2023 were a trip to Metung that included a helicopter flight, hot tubs, some golf and a whole heap of fun. Our thanks to Kerren Ludlow, Jenny Evison and Aileen McNair. Picnic Day 2024 required some quick rescheduling. Golf at Devil Dams Inverloch was followed by a meal together. Thanks to Sue Klemke, Bev Keily and Linda Chapple who organised this day.

In conclusion the Women's Match Committee (Captain – Anne Outhred, Correspondence – Pat Harris, Handicapper – Bev Keily, Jo Baker, Sue Klemke, Di Moody, Cheryl Toyne and Sue Williams) would like to thank everyone who

has contributed in some way to our enjoyment of golf in the past year.

The changeover meeting for the current women's committee will be held on the 30<sup>th</sup>

Oct 2024. Please consider being involved in some way.

Anne Outhred  
Women's Captain



Winners of 2023 Yallourn Bowl: Cheryl Deppeler, Sue Klemke and Di Moody



A Grade Handicap: June Tickell and B Grade Champion Anne Outhred

# ASSETS

## Assets Sub Committee

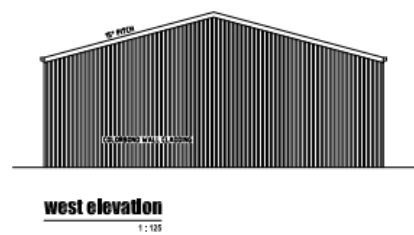
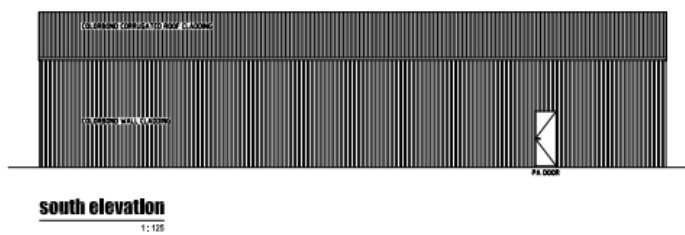
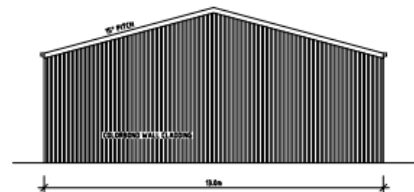
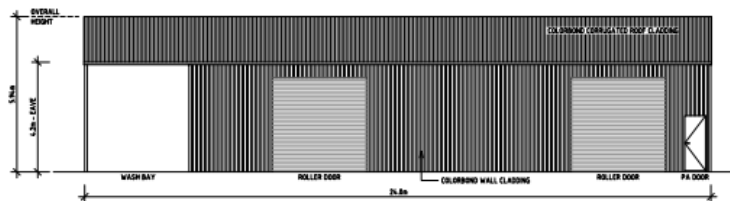
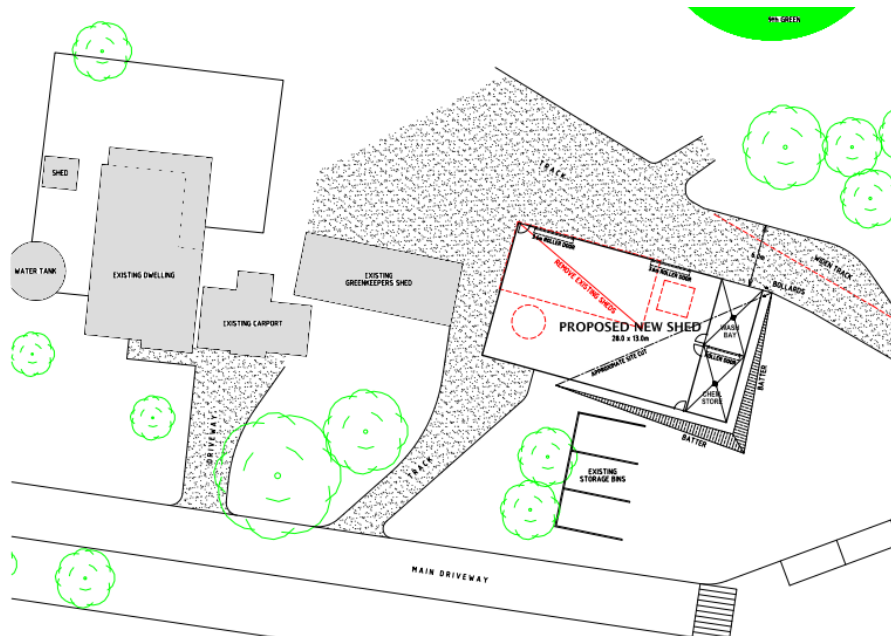
- Steve Gould
- Graeme Harris
- Brian Barnes

The major asset procurements and developments for the last year were:

- New effluent lines installed for the two course toilets to resolve ongoing blockage problems
- New insurance policy arranged with increased risk mitigations including:
  - Installation of monitored smoke detector in the club house and cart shed.
  - Conducted annual thermal imaging on switch boards
  - Installed surge protection on the club house supply
  - Implement restrictions for onsite battery charging by members.
- A new Gas/electric oven and a new convection /air fryer have been installed in the kitchen to replace the previous cooker and deep fryer.
- A new TORO GROUNDMASTER 3300 mower for the rough procured to replace the old Toro mower.



- The mains electric hot water service on the Course Maintenance shed was replaced with a free heat pumps unit at no cost due a Victorian Government electrical efficiency scheme.
- A replacement shed for course maintenance machinery storage has been designed and specified. Tenders to supply and erect are in progress.



- An auto back flushing water filter system has been ordered for the course irrigation water from the dam to reduce contaminants entering the system.



- Refurbishment of the men's toilet has commenced.
- Restructuring of the old storage shed and BBQ area was completed to enable additional cart storage.

Steve Gould

Assets Sub-committee Chair



# COURSE MANAGEMENT

The Course Management Committee supports the Course Superintendent in his work in maintaining and developing the course through the four seasons of the year. There are many issues that cross the committee's agenda. These are the issues that crossed our desk this year.

## Work always in progress

- Renovating greens (including verti-draining, coring, thatching and fertilizing)
- Spraying of Fairways /greens (Growth Inhibitor, wetting agent, paspalum and other sprays)
- Parramatta Grass treatment.
- Couch Plugs in Fairways.
- Pathway re-conditioning.
- Bunker drain clearing
- The carrying out of the culling of trees according to the Tree Plan.
- Repair of water leaks on fairways and greens.

## Explored

- Plastic Pathway product - was seen to be too expensive.
- Drainage works across the 11th, 14th, 15th, 2nd & 3rd fairways.
- Removal of Trees near the main shed.
- "Mind a fairway" Concept (rough).
- Installation of suction filter on irrigation pump.

## New Work

- 13th tee renovation.
- Bare Hollow next to 13th Tee filled in.
- Cart lines at Greens introduced.

- Coastal wattles and tree trunks cleared.
- Short Course tees constructed.
- Sand and black sand renovation adjacent to some tees.
- Grinding of stumps in May/June.
- Concreting the pathway between the 8th green and 9th Tee.
- Installation of new sprinklers on some greens.
- Shed Redevelopment – Shed Project Committee appointed.
- Measurement of equipment and configuration of a possible plan of the shed contents with existing equipment to demonstrate minimum space required and room for expansion.

## Planning in the future

- It was recommended that a permanent path around Ladies 10th tee on the right be constructed.
- Isolation Valves on Ring Main – two old valves need replacement.
- Drainage works planned in 2022 but cancelled due to equipment failure by the main contractor.

## Equipment retired

- Toro Rough Cutter (20 years old)
- Surrounds Mower (30years Old)
- Old greens mower (15years old → and sold in due course).

## New Equipment

- Two new 100metre hoses were purchased for \$650.00 each.
- A new rough cutter (Toro) purchased to supplement the Kubota.

Graeme Harris  
Chair

# HOUSE AND SOCIAL

This House and Social report starts with the people that work for us at Trafalgar Golf Club. To Jenny Moss who manages all aspects at the clubhouse a huge thank you for all your efforts. You have put in another great year and the club really appreciates your commitment. We also have Fred, Adele and Karen who make up a great team that has enabled us to open the clubhouse 7 days a week which has been a great asset.

We have had a steady year with a number of repeat bookings and the commitment of many members who support the club in significant ways do not go unrecognised. During the last year members have been called upon to assist with catering for functions and large funeral wakes. Lyn Powell remains the key brains trust who works tirelessly for these events. Our club is fortunate to have the generosity of spirit from many members who happily band together and respond promptly, often at

short notice, to requests for assistance. These efforts are “over and above” and the club is very grateful for them.

Unfortunately we incurred a break-in in early July and many thanks to Jenny for her recording and documentation of all aspects of that event. As a result we are making improvements to our security to, hopefully, make it more difficult if it were to occur again.

Throughout the year we have had trade groups making good use of our outdoor area for their BBQ's and social gathering after their games and most are very complimentary of the course and facilities.

The Men's toilets are having a long awaited overhaul which should result in a much more pleasant experience for all.

Chris Griffin

Chair House & Social Sub-Committee

# SENIORS REPORT

The 2023-2024 golf season has been another successful year for the Trafalgar Golf Seniors. We have maintained our numbers at over 100 active members and have seen substantial increases in our player numbers each week. In the 2022-2023 year we had a total of 2,933 rounds of golf played. This year that number has jumped by 797 to 3,730, an increase of around 22%. The past twelve months have

seen quite a few changes implemented through the Seniors Club. Most of the changes that we have introduced have been in response to the member survey that was sent out in July last year. Approximately 80% of our members completed the survey; a fantastic result and shows how invested our members are in their club.

Possibly the biggest change to our operation has been the way we now reward "Down the Line" and "Nearest the Pin" events. We now issue vouchers that may be spent over the bar or exchanged for golf balls, this gives our members better choices and has a flow on benefit to the golf club.

We introduced local rule 5-E as a replacement for stroke and distance penalties to help speed up the pace of play.

We introduced some new golf games including Irish Teams, Split 6, mulligans, and boomerang ball events to go with our old favorites such as Stroke and Putting, Stableford, and Par.

Some of our featured events during the year included:

September: 31 players visited Moe Golf Club to join their Seniors' Competition and enjoy a light lunch.

October: President and Captain's Day sponsored by Tony O'Reilly

November: Seniors' Club Championships - Congratulations to our winners Peter Cooke and Anne Outhred.

November: 4BBB Stableford sponsored by Trafalgar Panels

December 5th: We played our Tuesday competition and had lunch at the Morwell Golf Course with 16 players attending.

December: Davey Day, now sponsored by Harvey Norman, Moe December: Xmas Gentsomes sponsored by Heather Savige.

February/March: We held our first teams event with ten teams of four players competing. Our inaugural winners were team KASS - Sue Klemke, Steve Klemke, Aija Owen, Duane Baker.

May: Melva Grant Memorial Territorial Challenge, the Westerners winning this year.

In 2024 we gained some new golfing friends from the Mirboo North Golf Club. Several of their players joined us as honorary members while the Mirboo North Golf Course was closed due to storm damage between February and mid-June.

Finally, I'd like to take this opportunity to acknowledge and thank...

Our Superintendent, Tony O'Reilly and his team of volunteers for keeping our golf course in such excellent condition all year round. Ed Hayward and Ray Williams for keeping our golf statistics throughout the year. Vice-captain Lorna Risol and our Match and Play committee members Karen MacGregor and Steve Lawrence.

All of the sausage sizzlers, catering people, starters, checkers and everybody that chips in to help out with all of our golf and social events and, to all of the members that have passed on messages of support throughout the year. Your support and encouragement is very much appreciated.

Tony Shearer

Captain

# JUNIOR GOLF



See – Current and Future Members Sub-committee

## OHS

Firstly thank you to OHS sub committee members Glenn Doolan and Steve Gould for their work on the Sub Committee throughout the year.

Our commitment is to strive to improve Health and Safety to all at the Trafalgar Golf Club including Member, Visitors, Staff and Volunteers, to that end the following have been completed and or introduced over the last 12 Months.

1. Tap/Drain cover audit to reduce the risk of foot/leg injury
2. Introduced a work procedure in regards to chemical spraying making members and visitors aware of area are being sprayed and that they should avoid those areas until it is safe to return.
3. Built a chemical register which copies are now stored at both the club house and work shed
4. Introduced Health and Safety as an agenda item at both the House and

Social and Course Management sub committee meetings

5. Conducted a Safety sign audit around the course – This is to reduce the risk of accidents (from golf carts and others)
6. Attendance at a Risk Management Seminar conducted by Golf West Gippsland

There were also 2 ball strikes to players reported throughout the year one of which required treatment by a doctor which is a timely reminder of the care we need to take on the golf course.

It is every one's responsibility to ensure that we all (Members, Visitors, Staff and Volunteers) return home safely from Trafalgar Golf Club

Chris Moody

Chair

# CURRENT AND FUTURE MEMBERS

The overall aim of this committee is to identify and implement strategies to increase membership

and improve member experiences at Trafalgar Golf Club. The group meets bi-monthly and is keen to broaden its representation of members in the coming year.

The following have been priorities in the past year.

## **Women In Golf Charter:**

The Women in Golf Charter was launched by the R & A in 2018 to foster a more inclusive culture within golf around the world. In 2021 the WPGA, PGA and Golf Australia backed this movement and invited clubs and facilities to become signatories. In 2023 Trafalgar Golf Club expressed interest in the initiative and following several meetings with GA to develop an action plan, our club's status as a signatory was endorsed in March 2024. Key elements of the action plan include the re-design of the women's championships to a multi-day format, aiming to increase women and girls' participation in golf and ensuring club governance and policy's reflect best practice.

## **Juniors Program.**

In March 2024 Stewart Cluning relinquished his role as the Juniors Coordinator at Trafalgar Golf club and is now the Juniors Coordinator for Golf West Gippsland. Thanks to Stewart and Jayne Cluning for their initiative in establishing and refining the monthly Juniors program which commenced as a trial in 2019. The program has been in recess over winter 2024 and will recommence in a new trial format with clinics available to Juniors aged 8+. These sessions be conducted by Craig McIntosh, PGA Golf Professional. Our club will subsidise these sessions for first time participants

## **Australian Golf Foundation – Junior Girls Scholarship Program.**

TGC receives funding to support young girls with coaching for a year. The current group of

4 enjoy a varied program with the support of Community Coaches Di Moody and Stewart Cluning. They are welcomed to Wednesday competition during the school holidays.

## **Schools Program 2023.**

At the end of 2023 Swing Into Golf session were held with students from Trafalgar and Yarragon Primary schools. (Yarragon 1 day – 120 students, Trafalgar 4 sessions / day for 4 weeks - 200 students involved). The skills based fun sessions were very successful and would not have been possible without the help and support of many volunteers. The Board supported this initiative with the purchase of specialised equipment and funding that enabled transport.

## **Get Into Golf**

Get Into Golf sessions were held for adult beginners in Spring 2023. These sessions were supported by club volunteers and served as an introduction to the game with skills-based lessons and some on course play. Establishing pathways for adult beginners into regular play remains an area of need. The monthly Sunday Ambrose provides an opportunity for these new members to gain some experience and meet established members.

## **Coaching with James Hull.**

A series of 4 coaching sessions with James Hull was organised in Autumn 2024 with excellent participation by established members.

In conclusion this sub-committee would like to thank Jenny Moss and staff for their welcoming and helpful support of new and established members. Over the last year Jenny has refined and updated the "Welcome Pack" for new members creating an up to date and helpful package of information.

Anne Outhred



**Corporate Compliance and Risk** – this sub-committee has been abolished and the Board now oversees this. Matters are covered in Strategic Plan, Capex review and Financial review and audit.

## FINANCIAL REPORT & AUDITOR'S REPORT

We have reviewed the accompanying financial statements of Trafalgar Golf Club Inc., which comprise the statement of financial position as of 30 June 2024, the Income Statement, Statement of changes in equity, and Statement of Cash Flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### Committee's Responsibility for the Financial Statements

The Committee of the association is responsible for the preparation and fair presentation of these financial statements in accordance with Australian Accounting Standards and the financial reporting requirements applicable to not-for-profit entities in Australia. This responsibility includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

### Practitioner's Responsibility

Our responsibility is to express a conclusion on the financial statements based on our review. We conducted our review in accordance with Standard on Review Engagements ASRE 2400, "Review of a Financial Report Performed by an Assurance Practitioner Who is Not the Auditor of the Entity." ASRE 2400 requires us to conclude whether anything has come to our attention that causes us to believe that the financial statements are not prepared, in all material respects, in accordance with the applicable financial reporting framework.

A review of financial statements in accordance with ASRE 2400 is a limited assurance engagement. The procedures performed primarily consisted of inquiries of management and others within the entity, along with analytical procedures applied to financial data. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, which involved examining the financial data and making inquiries of management, nothing has come to our attention that causes us to believe that the financial statements of Trafalgar Golf Club Inc. do not present fairly, in all material respects, the financial position of the entity as of 30 June 2024, and its financial performance for the year then ended, in accordance with Australian Accounting Standards and the financial reporting requirements applicable to not-for-profit entities in Australia.

Zoe Simpson, CPA

# Trading Account

For the period 1 July 2023 to 30 June 2024

	Note	2024 \$	2023 \$
<b>Income</b>			
Sales		210,850.34	189,231.55
<b>Total Income</b>		<b>210,850.34</b>	<b>189,231.55</b>
<b>Cost of Sales</b>			
Opening Stock		13,194.59	14,507.89
Purchases		98,836.16	82,300.32
Closing Stock		(17,571.50)	(13,194.59)
<b>Total Cost of Sales</b>		<b>94,459.25</b>	<b>83,613.62</b>
<b>Expenses</b>			
Depreciation		8,204.00	6,975.00
Clubhouse Wages & Superannuation	2	88,012.76	69,224.02
<b>Total Expenses</b>		<b>96,216.76</b>	<b>76,199.02</b>
<b>Profit</b>		<b>20,174.33</b>	<b>29,418.91</b>

## Statement of Profit or Loss

For the period 1 July 2023 to 30 June 2024

	Note	2024 \$	2023 \$
<b>Income</b>			
Trading Account		20,174.33	29,418.91
Competition Fees		101,489.13	85,534.21
Donations and Sponsorship		36,954.32	50,565.74
Green Fees		83,547.26	70,330.90
Interest Received		7,559.15	2,288.92
Social Committee - Raffles		7,505.24	9,042.12
Subscriptions		146,952.36	129,745.97
Cart Hire		64,011.39	46,877.03
Seniors Committee		19,850.00	12,250.00
Sundry Income	3	9,883.67	8,642.10
Government Subsidies and Other Grants	4	20,500.56	18,148.01
Rental Property	5	11,069.43	9,987.58
Profit on Sale of Non-current Asset		632.55	-
<b>Total Income</b>		<b>530,129.39</b>	<b>472,831.49</b>
<b>Expenses</b>			
Accountancy Fees		5,200.00	5,000.00
Admin Support		197.42	127.50
Advertising/Signwriting		1,578.00	4,118.27
Amortisation - Greens		378.00	411.00
Auditor's Remuneration		2,310.00	2,200.00
Bank Charges		4,610.93	4,028.19
Borrowing Costs-Amortisation		106.25	106.25
Catering		21,602.33	13,939.61
Cleaning		3,870.22	2,129.50
Computer Software & Support		10,602.26	2,455.82
Coaching Fees		444.00	589.09
Depreciation		34,557.00	37,140.00
Electricity & Gas		8,782.00	9,471.45
Employee Annual Leave		(1,602.90)	2,776.05
Fuel & Oil		22,315.55	18,747.61
Hire of Plant & Equipment		-	19,439.09
Insurance - Workcover		3,743.17	2,838.97
Insurance		20,308.38	17,180.96
Interest Paid		219.42	864.76

Junior Expenses		2,362.82	1,332.71
Permits, Licences & Fees		24,920.53	21,843.95
Postage		604.17	455.58
Printing & Stationery		5,020.75	2,157.40
Protective Clothing		1,319.90	2,141.09
Repairs & Maintenance	6	101,849.37	106,027.77
Security Costs		2,227.27	9,165.65
Staff Training & Welfare		2,001.50	1,953.50
Sundry Expenses	7	9,734.85	4,193.49
Superintendent Duties	8	83,664.01	88,703.89
Telephone		115.45	116.02
Trophies & Prizes		15,598.17	23,178.82
Course Wages & Superannuation	9	36,924.23	30,132.17
Waste Disposal		878.67	1,084.02
<b>Total Expenses</b>		<b>426,443.72</b>	<b>436,050.18</b>
<b>Profit</b>		<b>103,685.57</b>	<b>36,781.31</b>

# Statement of Financial Position

As at 30 June 2024

	Note	2024 \$	2023 \$
<b>Assets</b>			
<b>Current Assets</b>			
Cash and Cash Equivalents	10	326,062.60	276,181.27
Trade and Other Receivables	11	3,203.00	4,070.00
Inventories	12	17,571.50	13,194.59
<b>Other Current Assets</b>			
Prepaid Borrowing Expenses		39.01	145.26
<b>Total Other Current Assets</b>		<b>39.01</b>	<b>145.26</b>
<b>Total Current Assets</b>		<b>346,876.11</b>	<b>293,591.12</b>
<b>Non Current Assets</b>			
Other Financial Assets	13	500.00	500.00
Property, Plant and Equipment	14	777,687.99	760,787.08
<b>Total Non Current Assets</b>		<b>778,187.99</b>	<b>761,287.08</b>
<b>Total Assets</b>		<b>1,125,064.10</b>	<b>1,054,878.20</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Trade and Other Payables	15	10,048.43	14,615.08
Provisions	16	9,020.21	10,623.11
<b>Other Current Liabilities</b>			
Income Received in Advance		-	1,436.00
<b>Total Other Current Liabilities</b>		<b>-</b>	<b>1,436.00</b>
<b>Total Current Liabilities</b>		<b>19,068.64</b>	<b>26,674.19</b>
<b>Non Current Liabilities</b>			
Borrowings	17	10,392.20	36,286.32
<b>Total Non Current Liabilities</b>		<b>10,392.20</b>	<b>36,286.32</b>
<b>Total Liabilities</b>		<b>29,460.84</b>	<b>62,960.51</b>
<b>Net Assets</b>		<b>1,095,603.26</b>	<b>991,917.69</b>
<b>Equity</b>			
Retained Association Funds	18	1,095,603.26	991,917.69
<b>Total Equity</b>		<b>1,095,603.26</b>	<b>991,917.69</b>



# Statement of Cash Flows

For the period 1 July 2023 to 30 June 2024

	Note	2024 \$	2023 \$
<b>Operating Activities</b>			
Cash Receipts from Customers		713,237.97	627,544.57
Cash Paid to Suppliers and Employees		(585,469.89)	(549,721.31)
<b>Cash Generated From Operations</b>	<b>10</b>	<b>127,768.08</b>	<b>77,823.26</b>
<b>Net Cash from Operating Activities</b>		<b>127,768.08</b>	<b>77,823.26</b>
<b>Investing Activities</b>			
Interest Received		7,559.15	2,288.92
Dividends Received		75.00	50.00
Purchase of Property, Plant and Equipment		(60,043.73)	(47,583.71)
Proceeds from Sale of Plant and Equipment		636.37	-
<b>Net Cash (used in)/from Investing Activities</b>		<b>(51,773.21)</b>	<b>(45,244.79)</b>
<b>Financing Activities</b>			
Repayment of Borrowings		(26,113.54)	(41,841.90)
<b>Net Cash (used in)/from Financing Activities</b>		<b>(26,113.54)</b>	<b>(41,841.90)</b>
<b>Net Increase/(Decrease) in Cash and Cash Equivalents</b>		<b>49,881.33</b>	<b>(9,263.43)</b>
Cash and Cash Equivalents at the Beginning of the Period		276,181.27	285,444.70
<b>Cash and Cash Equivalents at the End of the Period</b>	<b>10</b>	<b>326,062.60</b>	<b>276,181.27</b>

# GRANTS

The Club was successful in pursuing a grant of approx. \$6 000 from Bendigo Bank which went towards a kitchen upgrade (new oven and stovetop). The Club remains grateful to Bendigo Bank for its support and for the work of volunteers in the kitchen upgrade.

The Club was unsuccessful in pursuing a local history grant which the Board will now have to consider how to follow this up. Thank you to Past President Stewart Cluning for his hard work and diligence in pursuing this grant in a very competitive field (almost 150 applicants were received with just over a quarter being successful).

# STRATEGIC PLAN

This sub-committee has been abolished and the Board reviews the Strategic Plan every six months.

## Trafalgar Golf Club Strategic Plan

### Our Core Values

1

Foster a welcoming, friendly and inclusive environment for members, families, guests and visitors.

2

Recognise and support for the tradition of the Club and the game of golf.

3

Foster communication between members, staff and stakeholders.

4

Responsible governance to ensure ongoing sustainability of the committee, facilities and club.

## We will strive to be a well-managed community golf club by:



Attracting new members and visitors to the Club by providing an inclusive and welcoming experience to all.



Maintaining the integrity of the course through the enhancement and presentation of the facilities to the highest possible standard.



Ensuring that the Club's core values are upheld.



Environmental stewardship.



Providing a comprehensive range of golf services to enable members, guests and visitors to enjoy, develop, play and compete.



Sustainable financial performance underpinned by stable governance and staff, whilst operating the Club in a transparent, compliant manner.





Utilising technology to promote, communicate, save costs, manage business information and derive revenue whenever possible.





### Goal

#### 1 Attracting New Members and visitors to the Club by providing an inclusive and welcoming experience to all




Goal	Description	Priority	Sub Committee	Progress Update	
1.1	Clarify the new members process and welcoming procedure	Very High	Current & Future Members		Current and Future Members subcommittee is dedicated to focus on attracting and retaining new members and providing more value to members.
1.2	Review the Saturday competition structure to ensure everyone feels welcome and has someone to play with. Trial new strategies to find the one that works.	Very High	Match & Play		Online booking via MiScore works well. Welcome packs are provided to new members and were reviewed in 2024. New members are followed up where needed for induction.
1.3	Consider how the course and competitions are structured to make the games easier for new players. This may consider the renaming of events.	High	Current & Future Members		9 hole beginner Ambrose; Chicken run; other events are run during the year. Run a diverse range of events including Seniors and Women's. Introduction of mult day model of play for Women's Championships.
1.4	Ensure that the club promotional materials, club house and information is easy to read and reflects a broad demographic of users.	High	Current & Future Members		Club publications such as annual report, strategic plan, newsletters placed at entrances to encourage players and visitors to review them. Majority of key documents available on the club website. Articles in Traf News.

1.5	Continue to try new strategies to welcome community members to visit the club as a destination, not just for golf. This could be through facility hire, alternative programs or events.	Low	House & Social		Thursday night meals; community events; funerals; birthdays; catering for golf events.
1.6	Continue to refine, strengthen and embed strategies to increase new member participation in golf e.g. junior program and Get into Golf; including a transition strategy from clinic or programs to club membership.	High	Current & Future Members		Get into Golf; Junior Girls (both programs are being redesigned to adjust to changes in volunteer availability.); Female members playing on Sat; construction of short Tees; Sunday ambrose for beginners.

**Goal 2 Maintaining the integrity of the course through the enhancement and presentation of facilities to the highest possible standards.**




Goal	Description	Priority	Sub Committee	Progress Update	
2.1	Develop a course improvement master plan with justification and planned expenditure. This might require external technical advice.	Medium	Board		Bunker drainage done; course drainage possible in future; cart paths paving in consideration (8-9 carried out);
2.2	Review the condition of the club house facility and plan likely future maintenance work that will be required to plan ahead. This might require external technical advice.	Medium	Board		Budget allocated for 2024/25. Board undertakes six-monthly review of Strategic Plan. Mens toilet refurbishment underway. Old BBQ area rebuilt to provide more cart storage.
2.3	Provide regular training opportunities and/ or seek external advice where needed to ensure industry best practices are used to maintain the course within the budget available.	High	Course Management		OHS sub-committee meets quarterly to review all aspects of health and safety. Board engaged an arborist to provide advice on management of dead trees.
2.4	Plan for the replacement of club equipment as required.	Medium	Assets		Five year financial plan developed for all club assets. Capex review each year.

**Goal 3 Ensure that the Club's core values are upheld**







Goal	Description	Priority	Sub Committee	Progress Update	
3.1	Review all club documentation to ensure that it represents the clubs culture and values. This includes an update of the constitution.	High	Board		Club constitution (using Golf Australia template) reviewed throughout 2020 and adopted by members in December 2020 EGM. Updated in Feb 2022. Bylaws reviewed and updated August 2024.
3.2	Continue to recognise and celebrate the club's history in ways that the club continues to grow and change over time. Perhaps the club could appoint a historian volunteer role and provide regular updates to members.	Low	Board		Grant application not successful. Board needs to review the work done and plan for this work.
3.3	Communicate the club's vision so that members have realistic expectations about how the club can be managed and developed in the future.	Very High	Board		Strategic Plan updated twice in 2024. Newsletter publicises updates from sub-committees and other matters.










**Goal  
4 Environmental Stewardship**

Goal	Description	Priority	Sub Committee	Progress Update	
4.1	Partner with local community organisations or stakeholders who are experts in environmental management to ensure club practices enhance the natural environment. Determine if they have opportunities to support projects at the club.	High	Course Management		Vegetation Management Plan established in 2021. Further work required on updating plan by qualified person.
4.2	Create educational opportunities and promote the work being done by the club to enhance and preserve the natural environment. This could be through signage or member updates.	Low	Course Management		Vegetation Management plan on Noticeboard Removal of cedar and coastal wattles almost complete. Members advised in monthly newsletter
4.3	Apply for grants that will assist the club to reduce the amount of water and electricity to ensure responsible use of resources	Medium	Grants		Solar panels installed on clubhouse in January 2021. Recycling of bottles and cans. Reverse cycle air con and heating. Apply for grants when available.







**Goal  
5 Providing a comprehensive range of golf services to enable members, guests and visitors to enjoy, develop, play and compete.**

Goal	Description	Priority	Sub Committee	Progress Update	
5.1	Partner with golf professionals, Golf Australia, Gippsport, program providers or other clubs to deliver a broad range of golf offerings to suit the local need.	Very High	Current & Future Members		Strong networks established with Golf Australia, GWG. TGC was endorsed (April 24) as a signatory to the Women In Golf Charter. The Aust Golf Foundation – Junior Girls Scholarship Program and partnerships with local schools target younger players. Pro Am to continue in 2024
5.2	Keep track of current trends in Golf to redefine competition structures so that they match expectations as well as cater for the members preferences.	High	Match & Play		Running mixed and shotgun start type events to bring club members together. Responding to Women in Golf Charter to further develop female golf participation. Board attend GA education events. Tees will be updated to allow for various formats.
5.3	Explore other options for physical activity or community programs that can make use of the club facilities i.e. Baw Baw Runners, Active Ageing Programs.	Low	Current & Future Members		No action to date. Not being considered.
5.4	Develop and promote membership options that encourage partners, family members and locals to support the club i.e. Baw Baw Golf Membership, reciprocal rights with other local clubs, social members or a multi visit pass/ voucher system.	Medium	Current & Future Members		New Under 30 membership category established to encourage transition of younger players into full membership. Reciprocal rights updated. The Board recommends that a special focus group is established 2024-2025 to review membership offerings.
5.5	Through consultation, it was agreed that social functions at the club would have the focus of club building rather than income generation	Medium	House & Social		Trivia night; presentation night; Tea on the Green; Twilight Golf
5.6	Develop a coaching/ mentoring structure to enhance the club in district and intra-club events. This could encompass a sponsored coaching program that is financially supported by the club.	Medium	Match & Play		A suite of coaching opportunities for current members was offered in early 2024

**Goal 6 Sustainable financial performance underpinned by stable governance and staff, whilst operating the Club in a transparent, compliant manner.**

Goal	Description	Priority	Sub Committee	Progress Update	
6.1	Ongoing education of the members about the club's financial position so that they can support future strategies to improve financial performance. Development of financial triggers to ensure effective decision making.	Very High	Board		Full financial report presented by Treasurer at AGM. Annual report details cost savings initiatives and impact of recent club decisions on club financial sustainability.
6.2	Ensure all expenditure is matched with a detailed business proposal.	Very High	Board		A five year expenditure model has been developed and used to rank upcoming projects (both OPEX and CAPEX).
6.3	Establish and document the staff profile required, in line with industry standards and the club's financial capacity. Review as required to ensure that the paid staff roles align with the club's requirements.	High	Board		Developed position descriptions for Greenskeeper and Bar Manager have been developed.
6.4	Develop role and responsibility statements for paid staff and volunteers to ensure that their workload is clear, realistic and achievable and aligned to the club strategic plan. Recognise and value the contribution of all staff and volunteers. Consider the appointment of a volunteer coordinator to monitor and support all work completed by volunteers.	High	Board		Human resources consultant engaged by the club in May 2021 to update staff policies and procedures.
6.5	Benchmark fees against similar clubs, increase with CPI and develop diverse income streams to maximise revenue in line with what it costs to operate the club.	High	Board		Benchmark comparison of member fees and categories has been undertaken prior to establishment of yearly subscriptions being set by Board.
6.6	Utilise the Strategic Plan to make future decisions and measure performance annually. Formally update the plan after 5 years.	High	Board		Report card of Strategic Plan Goals reported annually in Club Annual Report document for visibility by members. (started in 20/21)
6.7	Monitor industry and Council policy, programs, procedures, strategies and plans that provide opportunities for Trafalgar Golf Club and implement where possible to strengthen club operations.	Ongoing as needed	Board		Women in Golf Charter - Golf Australia; responding to GA workshop held at TGC; connecting with GWG

**Goal 7**      **Utilising technology to promote, communicate, save costs, manage business information and derive revenue wherever possible.**

Goal	Description	Priority	Sub Committee	Progress Update	
7.1	Investigate online options to collect revenue and collect statistics about green fee players at the club.	Very High	Board		Try Booking with QR code; Treasurer provides revenue info on green fees etc
7.2	Consider electronic options for recording data about all participation types at the club that is easy for volunteers to manage.	Low	Board		No action to date. MiClub to be implemented.
7.3	Complete regular updates to the website and ongoing use of social media platforms to promote the club and facilities.	Very High	Current & Future Members		Facebook continues to be the clubs primary social media outlet. Female members are using WhatsApp. Club Newsletter sent out regularly.
7.4	Continue to communicate to all members and stakeholders, especially good news stories via a succinct newsletter.	High	Board		Monthly club newsletter published since January 2021 read widely by members.
7.5	Consider options for external bookkeeping or financial tracking software packages to ensure budgeting and ongoing regular monitoring.	Medium	Board		Budget vs Actual completed each month. No further action contemplated on external bookkeeping or financial tracking software.
7.6	Investigate cloud based software for filing and record keeping to enable volunteers and staff to work flexibly and remotely.	Medium	Board		Club has been using Cloud based OneDrive for 12 months to store files and share information. We also use Cloud based accounting and bookkeeping software.