
2020

Trafalgar Golf Club

111th Annual Report



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To be considered one of Gippsland's great all-weather championship golf courses, which conserves the bushland environment and encourages great social, health and well-being for all members and the broader community.



Thanking Our Club Supporters

President's Report

Dear Members

Trafalgar GC's performance this year illustrates what a successful club looks like.

- Increased competition rounds played with more women competing on Saturdays throughout the year.
- Upgrading of Clubhouse equipment – hot water service, air conditioners, coolroom refrigeration unit, potable water filtration system – totalling \$17,000.
- Purchase of 8 new golf carts and replacement of rough-cutter mower.
- Commissioning of first 15 greens of LVA funded irrigation system.
- Ladies 8 week introduction to golf program "Tee Up at Traf" attracted 21 participants.
- Hosted inaugural Gippsland Super 6 Amateur Event for Gippsland's best scratch players.
- Increased competition participation throughout the year with Trafalgar Plate at capacity.
- Two junior members attended Golf Australia Girls Development Camp at Yarrawonga GC in September 2019.
- Two day Working Bee held in February 2020 – attracting over 30 helpers.
- Maintained club membership over 240 (as at July 2020) by attracting new members in late 2019.

A highlight of the past year, was the development and release of the club's Strategic Plan. This plan outlines the future direction of the club over the next decade. It is a collaboration of what makes our club great today and how we will grow and make our club stronger in the future.

The past six months has seen our Australian community face incredible challenges, unthinkable twelve months earlier. Fortunately, unaffected by summer drought and bushfires, the club has been impacted by the Covid-19 pandemic.

The clubhouse and golf course was closed for 8 weeks from 23 March to 23 May 2020 and clubhouse operations remain restricted in August 2020.

From a business perspective, I am proud that the club executive stepped up to the challenge of Covid-19 restrictions and put in place a raft of measures to protect the club financially and preserve our course by putting it into care and maintenance mode. Thanks to Federal and State Government support our staff were retained under the Job-keeper Program and we qualified for financial assistance.

On a club level, it was pleasing to re-open our course in mid-May to our members before green fee players in early June. Our members have maintained good hygiene practices and complied with Covid-19 measures to keep our community safe and I thank them for their co-operation.

As I encourage you to review this annual report, I close by reporting proudly that our club is in good shape, thanks to the many people that contributed to the club to improve it.

Stewart Cluning

President



Trafalgar Golf Club Strategic Plan

Our Core Values

1

Foster a welcoming, friendly and inclusive environment for members, families, guests and visitors.

2

Recognise and support for the tradition of the Club and the game of golf.

3

Foster communication between members, staff and stakeholders.

4

Responsible governance to ensure ongoing sustainability of the committee, facilities and club.

We will strive to be a well-managed community golf club by:



Attracting new members and visitors to the Club by providing an inclusive and welcoming experience to all.



Maintaining the integrity of the course through the enhancement and presentation of the facilities to the highest possible standard.



Ensuring that the Club's core values are upheld.



Environmental stewardship.



Providing a comprehensive range of golf services to enable members, guests and visitors to enjoy, develop, play and compete.



Sustainable financial performance underpinned by stable governance and staff, whilst operating the Club in a transparent, compliant manner.



Utilising technology to promote, communicate, save costs, manage business information and derive revenue whenever possible.

Treasurer's Report

Whilst the club has experienced a challenging end to the financial year with COVID 19 restrictions impacting the club, we have been fortunate to receive Federal and State Government Grants worth \$20,000 that have helped to offset the loss of income in the 3 months ended June 30. We were also able to access Jobkeeper for our employees, which meant that we have not had to pay any wages for 6 months, saving the club \$12,000 in this financial year. As a result we have made a healthy profit and a small cash surplus.

At the bottom of Note 4 - LVA Grant, in our Financial Report - it states that our profit excluding the LVA Grant for 2020 was \$55,472.90 compared to the previous year of \$52,465.68. This along with the small surplus in the Cash Flow Statement \$1471.16 is pleasing given

- the COVID restrictions/temporary closure and the fact that we could not run our Corporate Day this year
- we paid out 2 balloon payments for plant and equipment of \$11,220 and \$5720
- we spent \$21,000 on the clubhouse, on renovations, cool room and fridge repairs, air conditioners, new hot water service and wall urn
- we purchased the 4 year old carts for \$25,200 after selling the older ones for \$14,770

As a committee, we have worked hard over the last 2 years to try to reduce our current and future overhead costs in order to put the club in a stronger financial position. The following savings have been made within the last 2 years

- Insurance \$4,000pa
- Waste Disposal \$5,000 in 2020
- Electricity & Gas \$10,000 in 2020
- Cost of Purchases of alcohol/soft drink/food has decreased from 52% of sales in 2018 to 42% in 2020
- In the 2021 financial year telephone expense will reduce to only \$120p.a. - saving \$4400 in comparison to 2018 and \$2,000 in comparison to 2020

- abolition of land tax on the residence

We have also had a significant increase in the amount of sponsorship that the club has received through the hard work of Brian Barnes and Jenny Moss. In 2017 Donations and Sponsorship was \$8,000 and in 2020 it was \$39,300.

As a result we have gone from having \$37,700 cash in 2018 to \$119,000 in 2019 and \$120,528 in 2020.

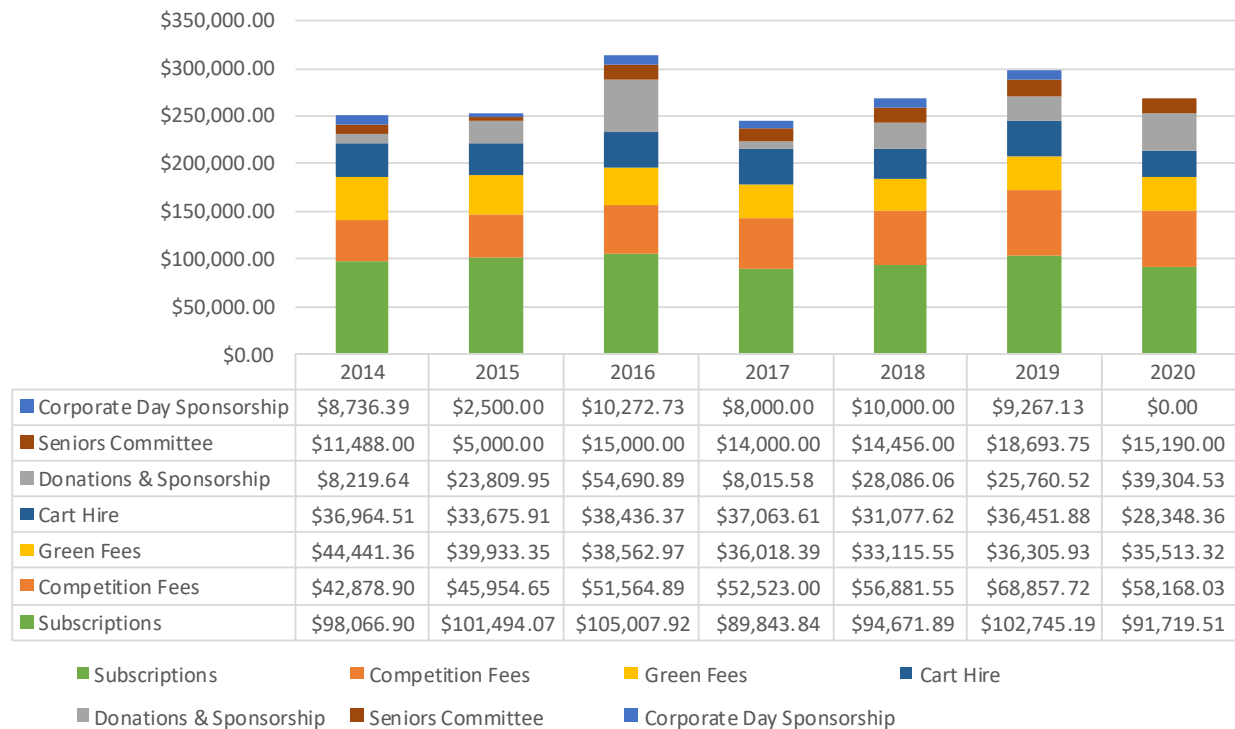
This result is also due to the much improved condition of our golf course and the amazing work that all our volunteers do over an incredible range of areas. As a club member and treasurer, I am so appreciative of your generosity in giving up so much of your time to help your club. Some of you generate income for the club, whilst others save the club a lot of money through the work you do on the course and in and around the clubhouse.

Paul Fogarty

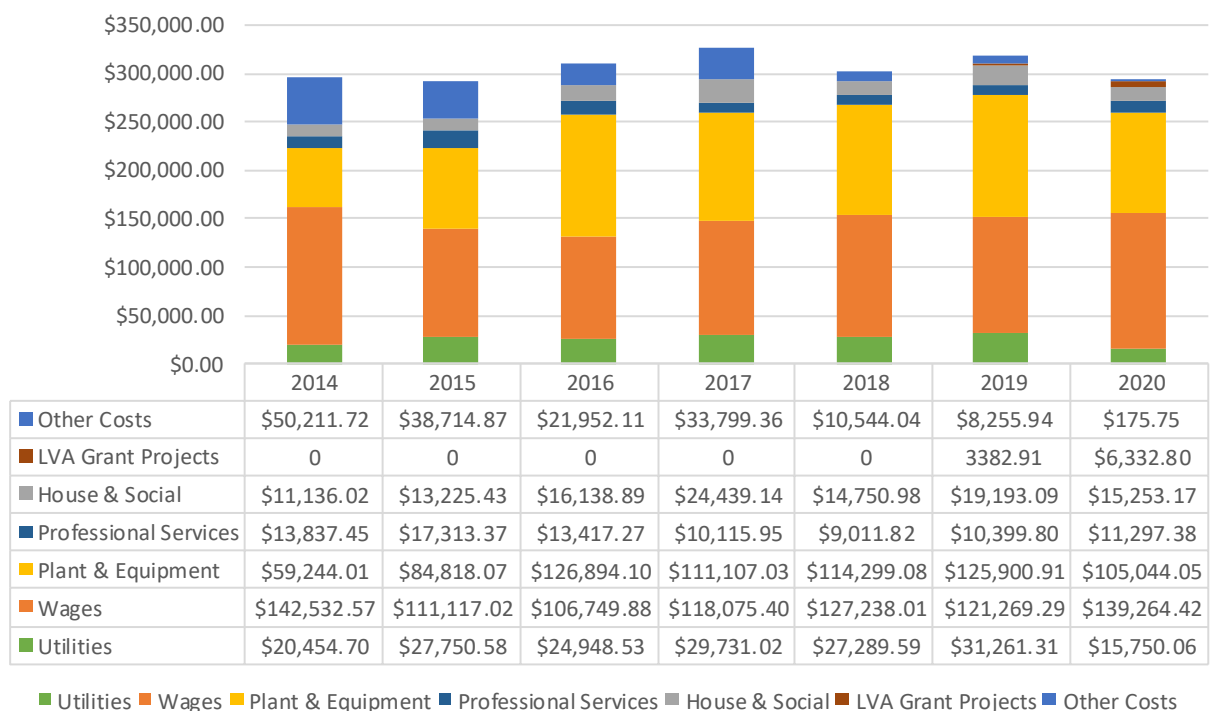
Treasurer

Financial Comparison

Club Major Income Sources



Club Expenditure — Major Costs



Celebrating Our Volunteers



The Club delivered many projects this year where our volunteers shone. From the delivery of the irrigation, mowing and roof projects to working bees, gardening and catering. Our Club is well placed to move into the future with improved facilities and social connections because of the continued giving of our volunteers.

Thank you for those who have been regulars on the course and surrounds, catered for groups in the kitchen, registered new members, gardened, painted, served on committees, spent time in administration, sent out newsletters, membership details, started competitions, encouraged sponsorship, attended committees and sub committees, represented Trafalgar at District and Region, coached ladies, juniors and checked scorecards.

Should you have a lot or a little time to volunteer your talents to the Club there are many jobs to do and give each and every opportunity a go .

Please see any of the Committee members who would be happy to talk to you about the opportunities at the Club into the future.



Membership Report

Membership over the period of 2019/20 declined slightly year on year due to a combination of factors however it remains on par with 2017/18 figures.

A number of noteworthy items are worthy of mention:

- Numerous baby boomers transferring from Full to Aged (over 65) memberships over the past five years.
- Declines in the number of full and leave of absence members over the past year.
- Beginner memberships have increased which can be largely attributed to the Ladies Tee Up @ Traf program..
- Junior and country memberships have remained steady.

Despite the prevailing Covid situation, I wish to thank all members for their prompt payment of their annual subscriptions. It certainly made my job a lot easier.

Karen McGregor
Club Membership Officer

Members Category Report

Class	2017	2018	2019	2020
Aged / Pension	15	33	39	44
Beginner	6	7	1	6
Country	21	10	10	12
Full	106	90	91	82
Honorary	3	3	3	3
Junior	8	2	7	9
Life	8	8	9	8
Leave of Absence	8	5	7	3
Nine Hole	32	17	22	17
Patron	1	1	1	1
Six Months	13	13	9	1
Social	0	0	1	0
Sponsor	0	2	2	1
Over 65	19	See Aged Category		
Over 70	36	42	36	35
Over 80	11	15	19	22
Working Junior	2	See Junior Category		
TOTAL	289	248	257	244



After joining in 2019, new member Jack Ashton carried club stalwart Reno Borg to victory in the 2019 Hasthorpe Trophy.

In his first year at the club, new member Ian Charge won the 2019 Medal of Medallists in February 2020. The Bannister Family Perpetual Trophy was presented by Club Captain Peter Moss.



Ladies Committee Report

As Lady President I would like to thank the all lady members for their continued support over the last year, which has been very interesting so say the least. Our ground staff and volunteers who work tirelessly to present our course in pristine condition, we thank them.

Our year 2019/20 has progressed smoothly with all calendar events being played, with good numbers. A very successful Tee-Up at Traf and Twilight season for beginners was held for 8 weeks with great numbers attending and resulting in new memberships.

The ladies have enjoyed many social evenings out and our picnic day at Inverloch, with good weather and fun golf being a big highlight to end off the year.

2020 started off great and everyone was settling into routine, then April to June Covid 19 struck and lockdown was upon us. Throughout the pandemic the ladies have all stayed in contact and have being great support to each other.

With the return of golf, and restrictions in place in July, our Annual ladies Committee Meeting took place. It was decided by all in attendance to trial for one year, that our executive committee would disband and increase the Match Committee to manage the ladies members. As we see this is the way forward and into the future.

Jen Evison

President



Captain's Report

The Golf Club has had an interrupted year due to restrictions but I believe it has been a successful year, our fields for the Friday & Saturday events jointly have averaged just short of 110 players when we could play, this is up on previous years.

I would like to congratulate the winners of all events over the last year, especially the winners of our Championship events.

Club Championships

Club Champion - Stewart Cluning
A Grade H/cap – Reno Borg
B Grade Scratch – Noel Cornish
B Grade H/cap - Phil Town
C Grade Scratch - George Petkovic
C Grade H/cap - Graeme Grant
D Grade Scratch - Charlie Street
D Grade H/cap - Charlie Street
Veterans - George Petkovic

Foursomes Champions

Jeff & Craig Hasthorpe

We had three men's Pennant teams for the year, Scratch 2, Handicap 1 & Handicap 2. The season was called off after round 6 due to Covid with top of ladder positions declared season winners. Handicap 1 were the season winners, Scratch 2 came in second and I believe would have played in the final if the season continued and Handicap 2 had a season they would rather forget.

There were some notable good scores from some of our very handy older golfers, Jeff Hasthorpe (3 times)

and John Tabuteau (1 time) shooting better than their age over the past 12 months.

I would like to thank course superintendent Tony O'Reilly and his band of volunteers for the way the golf course is presented, you all do a fantastic job keeping the course looking and playing as good as it does.

We have allowed women to play in our Saturday events, naturally there are some restrictions based on the event type and the number of women in the event.

I would like to thank the following people, for without their support, events would not run as smoothly:

- Life Member Gavin Patchett who get out to the club early on Saturday mornings to get everything set up for the running of the days event and start the early players.
- The Match & Play committee for their great work throughout the year, without their assistance many events would struggle to get off the ground.
- Volunteers for scoring, BBQ's, drink carts, selling of raffle tickets and bar work.
- The bar staff for their assistance.
- Saturday Starters pre covid; and
- Event Sponsors.

Finally to all of the members I would like to say that I appreciate all of the support and positive comments you have provided. It is you who make this club the success that it is.

Peter Moss
Captain

Captain's Report

The Captain and Match and Play would like to thank all the Lady Members for their support during the previous year as well as the ground staff and volunteers. The course is in terrific condition.

We had good fields during most of the year, averaging around low to mid-twenties playing. Unfortunately, due to COVID19 we have missed out on quite a lot of golf.

Our Club Champion was Sam Caldow and A Grade Handicap winner was Karen MacGregor. B Grade Scratch winner was Karen Swingler who also won the Handicap event. C Grade Scratch winner was Bronwyn Wallace who also won the Handicap event. Karen MacGregor won the Veterans event.

36 Hole Scratch Foursome Champions were June Tickell and Kerren Ludlow, Handicap winners were Jo Baker and Cheryl Deppeler.

The 4BBB Nielson Funerals Champions for this year was Cheryl Deppeler and Nola Fordham.

The Singles knockout final between Jenny Evison and Karen MacGregor was won by Karen MacGregor.

Pennant was not played this year due to Covid19. Our Open Day and Bowl were also cancelled.

Last year we held the joint golf days with Moe and Yallourn Golf Clubs. These days were very successful and were in the program for this year. Unfortunately, due to the restrictions we have had to cancel them.

Tee Up at Trafalgar was very successful with the club gaining some new keen Lady members. Thanks to Anne Outhred and her helpers.

Hopefully we will be able to get back to normality in the near future.

Good Golfing to all for the next year.

Karen MacGregor

Ladies Captain



2019/20 Club Champions



Sam Caldow
Club Champion



Stewart Cluning
Club Champion



Karen MacGregor
A Grade Handicap
Champion

Noel Cornish
B Grade Scratch Champion



Karen Swingler
B Grade Scratch &
Handicap Champion



George Petkovic
C Grade Scratch Champion



Bronwyn Wallace
C Grade Scratch &
Handicap Champion

Charlie Street
D Grade Scratch Champion



Seniors Committee Report

The Seniors Competition provides members with the opportunity to play nine holes of golf twice a week (on Tuesdays and Thursdays) with the pre-Covid-19 average monthly occasions of play of 273. The Trafalgar Golf Club Seniors membership now stands at 101. The Seniors celebrated the 30th Anniversary of this competition in October 2019, and it continues to be a strong and highly valued aspect of Trafalgar Golf Club.

The Financial Report of the 30th June showed our Income was down \$5,000.00 on last year's due to the two months loss of play due to Covid-19. The Seniors competition was however able to pass on Income of \$15,095.00 to the Golf Club Committee, and a further \$3,121.00 raised from the Seniors Week of Golf, solely organised by the Seniors. The Seniors also purchased a stick rake for \$595.00 for the course and used by the volunteers.

Most Lady Members assist the House Committee or the Club Caterer in the activities centred on functions and major competitions with specialist catering needs. These also include Trivia Nights, High Teas and BBQ's. The male senior's members are the major contributors to volunteer labour around the course and especially for the irrigation upgrade. It is estimated that the *Seniors Volunteers* have contributed well over the 6,000 hrs contributed in the previous year.

The Seniors Members also mourn the death of our esteemed member Max Roberts who passed away this year. Max is sadly missed.

We also thank the competition sponsors, both large and small, whose support is vital to the success of our major events.

The Seniors Captain is now a member of the TGC Match & Play Committee, which means Men's, Ladies and Seniors playing competitions are all represented. Also, the seniors have now changed to July: June accounting, in line with the Club Committee, after the last AGM.

Finally, I would like to thank the Course Superintendant, Tony O'Reilly and his course volunteers for all the work they have achieved this year to make the course the best all weather course in Gippsland.

Ian Outhred
President



Junior Golf Report

Trafalgar's Junior Coaching Program is going from strength to strength and attracting a whole new generation of golfers and new families to the club.

What started out in November 2018 as a six week trial by a few club members has flourished in a regular fortnightly Sunday morning activity.

At our clinics, we teach between 15 and 20 juniors aged from 5 to 15 years. In the twelve months to June, despite the Covid shutdown, we registered 60 children and their improvement was astounding.

The club thanks the following generous supporters of this program:

- McDonalds Gippsland (uniforms)
- Drummond Golf (equipment)
- Victorian Golf Foundation (PGA coach training)
- Golf Australia (coaching and MyGolf promotion)

Over the past year, two of our ladies undertook the PGA's accredited community golf instructors course and we now have four PGA accredited community golf instructors in the club. Congratulations to Bronwyn Wallace and Di Moody who are fast becoming role models for our junior girls. Over the past twelve months no less than nine club members contributed their time to this program.



An early success of the past two years junior coaching was Trafalgar's receiving an invitation from Golf Australia to send two of our most promising junior girls to a Golf Australia three days coaching camp. The three day camp at Yarrowonga GC was held in September 2019 and our two juniors Felicity (11) and Lillian (9) really enjoyed themselves.

Further to this camp, the girls were invited as guests at the Victorian Open and played nine holes before the professionals on the Beach Course at Thirteenth Beach in February earlier this year.

Seeing the children improve their golfing skills, exercising in the fresh air and enjoying our course is a very rewarding way to spend a Sunday morning.

Any members looking to help our juniors are most welcome. Members don't need to be coaches, but as these juniors improve, we need willing mentors to take them out to play the course and put what they have learnt into practice.

Stewart Cluning
Junior Co-Ordinator



Tee Up at Traf

In the latter part of 2019 Trafalgar Golf Club launched a development program for women wanting to give golf a go.

The 8-week program, **Tee Up @ Traf**, was a resounding success with 21 exceptionally keen women bravely taking on the challenge as beginner golfers.

The journey from “I’d like to give golf a go” to putting a ball into a hole was a road well-travelled for these women. Faced with the nervousness that goes with being a beginner, meeting new people and learning the fundamentals of golf, they all reported the experience as being very positive in a relaxed non-threatening environment. Participants were well supported with expert coaching from Golf Australia Regional Development Officer – Darren Cole, PGA Instructor – Craig McIntosh, and Trafalgar Golf Club President – Stewart Cluning, in addition there was terrific mentor encouragement from friendly and welcoming club members.

Participants reported the following:

It’s been fun to be with a great bunch of ladies.

The sessions were really enjoyable.

I had no idea Trafalgar had such a beautiful well-maintained golf course.

The instructors have been great – very patient. Everyone has been very friendly and welcoming.

I was slightly reluctant to join up but did so because my husband was keen for me to try it and I have to say, as frustrated as I get (with myself) I am a little bit hooked. I have enjoyed coming out with a few on the girls on a Friday and with my husband on a Sunday and putting into practice what we have been taught the previous lessons.

Tee Up @ Traf 2019 received financial support from the VicHealth Active Club Grant program and the This Girl Can – Victoria campaign.

When the program concluded in December all participants were considering their next golfing destination. For some it may be as members playing mid-week or on weekends, others will take tentative steps with social play as green fee players or enjoying twilight golf and a meal at the clubhouse on a Thursday evening.

Following the huge success of the Tee Up @ Traf, Trafalgar Golf Club is considering new initiatives in 2020 that will enable others to enjoy a great course and friendly club atmosphere.

Anne Outhred
Co-ordinator



Sub Committees' Report

Sub Committees continue to be a success.

Thank you to the members who have served on these sub committees during 2019/20. There are vacancies, please see the Chair of the sub committee or the Club President if you are interested in getting involved.

Detailed sub committee reports are included for information. In addition there are 5 other sub committees. Their role and responsibilities, meeting frequency, membership and achievements during 2019/20 are as follows:

Committee: **Finance, Governance & Risk**

Role: Budget forecasting, legal and insurance.

Membership: Paul Fogarty (chair), S Cluning, A Outhred.

Frequency: Quarterly

Achievements:

- Developed financial plan to navigate COVID lock-down
- Managed JobKeeper program for retention of staff
- Prepared annual budget for presentation to Committee

Committee: **House & Social**

Role: Clubhouse, catering and bar operations

Membership: J Evison (Chair), P Fogarty, B Keily, N Winn, K Owen

Frequency: Monthly

Achievements:

- Numerous successful catering events
- Summer Twilight meals success
- Managed COVID compliance

Committee: **Sponsorship**

Role: Attracting new and maintaining current sponsors

Membership: S Cluning (Chair), B Barnes, J Moss

Frequency: Quarterly

Achievements:

- All on course signage charged out.
- Retained 90% of sponsors from 2018/19.
- Attracted new sponsors in Maffra Poly & Pumps, Future Financial Planning, Gippsland Premium Quarries, Warragul Paint Place, Warragul Bedding & Furniture.

Committee: **Promotions/Public Relations**

Role: Promotion of Club

Membership: S Williams (Chair), R Whatmough, S Cluning, J Moss

Frequency: Quarterly

Achievements:

- Facebook followers increased from 250 to over 400 the past 12 months
- Ran "Golfers in Isolation Challenges" during COVID restrictions on Facebook Page.

Committee: **Grants**

Role: Seek grants and funding opportunities

Membership: A Outhred (Chair), S Cluning, L. Bryant, D Balfour

Frequency: Monthly

Achievements:

- Strategic Planning grant \$6,000 from Latrobe Valley Authority
- This Girl Can promotion - \$5,000 from VicHealth
- Junior Skills development—\$876 from Victorian Golf Foundation

LVA Grant Sub Committee

On 1 July 2019 works started on the irrigation upgrade with the tapping of the ring main adjacent the 7th fairway for the connection of the piping for the 3rd and 6th greens. This was the start of a learning experience for the irrigation hardware, piping and cable installation volunteers led by Toby Davie and which Toby took to like a fish to water.

As with all projects difficulties and hurdles were encountered but with dedication and determination these were addressed and overcome and as of the 30 June 2020 works are 85% complete plus extra sprinklers have been installed in the par 3 fairways and provisions have been made for future installation works elsewhere around the course.

The operating system has not been fully installed but it is operational and has been remotely operated / tested from Rural

Turf and Irrigations office in Geelong.

Financially the works are on target and it is expected that upon completion we will have achieved our objective of all of the LVA

Grant works being completed within budget.

The original works program has been extended and an Extension of Time has been granted by the LVA until the 30 September 2020. On the rate of progress achieved to date this should see the irrigation installation works completed.

I would like to thank all of the volunteers who have assisted to date.

Keith Owen - LVA Grant Project Co-ordinator



LATROBE VALLEY
AUTHORITY

Assets Sub Committee

The major asset procurements for the last year were:

- Replacement of one rough mower
- Installation of reverse cycle air-conditioning for the club house.
- Installation of instantaneous gas hot water replacing the old boiler to significantly reduce our LPG costs.
- Installation of a drinking water filter and purification system for the clubhouse—in response to smoky water and taste impact during last summers bushfire events.
- Completion of the automated green irrigation system

Plans and budgets are being prepared to:

- Replace the fairway mower and the primary greens mower.
- Procure a travelling irrigator for the fairways,
- Provide additional shedding for the course maintenance equipment,
- Install solar panels on the clubhouse to reduce our power costs.

Steve Gould

Assets Co-Ordinator



Greens Sub Committee

The Greens Subcommittee is responsible for :

- Monitoring the maintenance of the Golf Course and surrounding areas including gardens with the exception of buildings;
- Monitor the expenditure of maintenance and development works;
- Consider recommendations of the Course Superintendent;
- Report and present recommendations to the General Committee; and
- Pass information from the General Committee to the Course Superintendent.

Membership includes Dr. Glenn Doolan (Chair & Vice-President), Mr. Tony O'Reilly (Course Superintendent), Mr. Gavin Patchett (Handicapper), Mr. Ron Keith (Seniors President), Mr. Paul Fogarty (Treasurer) and Mr. Toby Davie (LVA Project Foreman).

In relation to the Fairways:

- This year the Fairway Mower blades were raised to 13mm with considerable success.
- Sprigging of bare areas of the 16th this year – Tony Re-turfed this area in due course.
- Several bare areas were harrowed and when rain eventually occurred they worked quite well. Will be repeated next year.

The Greens require:

- Verti-draining several times a year, which has been undertaken quite successfully this year with our own plant, achieving a reduction in costs and greater flexibility for the Course Superintendent.
- Kykuyu is continually being sprayed on the Greens and Surrounds.

The Bunkers

- The Handicapper suggested that the top edges of bunkers be squared off to prevent people from putting out of the bunkers. This was duly undertaken with the approval of the Course Superintendent.
- Rake handles were replaced due to splintering.

Removal of Trees

The Subcommittee expressed concern that a number of

trees have fallen and/or shed limbs in areas adjacent to parts of the course where golfers and ground staff frequently occupy. Most of the trees between the fairways are over 75 years old, past their expected lifespan. The Greens subcommittee undertakes inspections of the course to identify trees that present an unacceptable risk to golfers and ground staff as well as trees that adversely affect the playability.

Ron Keith prepared a Tree Management Plan with input by the Subcommittee which undertook an inspection of the course to identify trees that present a risk to life safety, assets, and infrastructure and course playability. Willow Grove Lions Club was engaged to clean up the trees that have recently fallen over the last twelve months (at least 25).

The Course Superintendent indicated that more indigenous trees and shrubs should be planted in suitable locations around the golf course as most of the introduced trees are causing adverse effects on the safety, maintenance and playability of the course. Tony arranged with David Balfour to procure suitable indigenous trees to plant out.

The Course Superintendent suggested that a suitable tree for the course is the Peppermint Gum. Trees such as Mahogany Gums and Tasmanian Blue Gums should be removed as they are invasive and dirty. Tony also indicated that the Cyprus trees adjacent to the 14th fairway were scheduled for removal some years ago but have not been removed as well as the development of the course has departed from the original design and suggested that the original design be reviewed.

Equipment Purchases:

• A Kubota F3960-AU-SN with a 72' side throw deck mower on a 3 year Chattel mortgage from Massaro Motors was delivered on Wednesday 8th January, 2020. Case tractor and spray equipment was included in the proposed trade in equipment for the procurement of a new rough mower. New Rough Cutter Roll Bar (behind the seat) is at a greater height than previous rough cutter mowers. The solution (borrowed from other courses to overcome the problem) was pruning the lower branches of the trees between fairways so that carts and tractors can pass under them without making contact and thus avoid a future OH&S incident.

Greens Sub Committee

- A replacement Fairway Mower is anticipated in next financial year. Tony has had a test of the Baroness Mower from Massaro Motors and was impressed.
- The purchase of an old ride-on mower with the purpose of towing the stick rake was made.

Working Bees: (usually scheduled for Mondays)

In January, the Captain also arranged a very successful working bee of club members over a two day period on a weekend to assist with the clean-up of the entrance, sheds and Clubhouse. Thank you to the forty volunteers that participated.

Volunteer Contribution:

- As well as Toby Davie, Ron Keith and Ron Pyke volunteering at least 4 days a week, Keith Owen, Russ Belfour, Dennis Scambler, John Robinson, Harold Mc Nair, Ian Outhred and Norm Methers are regular volunteers who attend to duties every Monday morning.
- Keith Owen and Graeme Harris have also spent considerable time assisting with the irrigation project. Ian Charge has attended the course regularly to construct pits and install drainage and Anthony Cunningham and Akos Kerekes have carried out rough cutting on Wednesday and Fridays.

LVA Project

- Thirteen Greens were completed this year. Some of the new sprinklers became blocked due to sand and plastic shavings in the pipes. Just recently an implement was purchased that assists in clearing these blockages.
- Obtaining delivery of the specific rolls of wire were difficult under Covid-19 restrictions.
- It is expected that Toby Davey and his team saved the club several hundred thousand dollars through volunteering their labour on this project. A really magnificent effort, which is greatly appreciated.

The Greens committee expresses their deep appreciation of the work of Tony O'Reilly and his team of volunteers and congratulate them on achieving such a fine effort over this very difficult year of drought-like conditions and bush-fire smoke for many weeks.

We hope you enjoy the course as much as the team enjoys working on the course!

Dr. Glenn Doolan

Chair Greens Sub Committee.



Financial Report 19/20 Extract

TRAFALGAR GOLF CLUB INC ABN: 36 331 637 449

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2020

	Note	2020 \$	2019 \$
SALES			
Sales		116,628.87	150,332.41
LESS COST OF GOODS SOLD			
Opening Stock		10,771.85	10,436.26
Purchases		48,023.51	67,298.24
Closing Stock		(9,147.84)	(10,771.85)
		49,647.52	66,962.65
GROSS PROFIT FROM TRADING		66,981.35	83,369.76
LESS DIRECT COSTS			
Depreciation		4,388.30	4,418.55
Wages and Superannuation		70,563.97	55,948.71
		74,952.27	60,367.26
GROSS PROFIT FROM TRADING LESS DIRECT COSTS		(7,970.92)	23,002.50
OTHER INCOME			
Competition Fees		58,168.03	68,857.72
Donations and Sponsorship		39,304.53	25,760.52
Green Fees		35,513.32	36,305.93
Interest Received		573.32	519.82
Ladies Committee		895.91	590.50
Social Committee - Raffles		3,733.93	7,532.04
Corporate Day Sponsorship		-	9,267.13
Fundraising		1,427.15	-
Subscriptions		91,719.51	102,745.19
Sundry Income	2	4,435.05	11,297.88
Cart Hire		28,348.36	36,451.88
Seniors Committee		15,190.00	18,693.75
Other Revenue		-	12,890.00
Government Subsidies	3	41,102.00	5,298.00
LVA Grant	4	27,751.82	102,243.30
Profit on Sale of Non-current Assets		20,354.64	-
Gross profit from rental operations		9,562.90	9,351.34
		370,109.55	470,807.50

Financial Report 19/20 Extract

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2020

	Note	2020 \$	2019 \$
EXPENDITURE			
Accountancy Fees		8,050.00	7,450.00
Advertising/Signwriting		1,075.00	1,322.97
Amortisation - Greens		535.00	582.00
Bank Charges		2,327.72	2,438.72
Catering		13,767.37	17,310.60
Cleaning		1,485.80	1,882.49
Computer Software & Support		1,392.83	2,949.80
Depreciation		26,008.82	11,380.00
Donations & Gifts		-	180.00
Electricity & Gas		12,969.26	22,789.17
Employee Annual Leave		(474.76)	(1,666.07)
Freight & Cartage		230.14	17.96
Fuel & Oil		14,110.60	14,066.28
Hire of Plant & Equipment		20,210.00	40,171.96
Insurance - Workcover		1,940.91	2,121.51
Insurance		10,100.00	9,118.58
Interest Paid		1,944.49	636.61
Junior Expenses		2,330.00	109.55
LVA Grant Expenses		6,332.80	3,382.91
Ladies Committee Expenses		3,970.22	-
Legal Costs		1,854.55	-
Permits, Licences & Fees		5,649.47	16,613.37
Printing & Stationery		3,283.82	2,090.72
Protective Clothing		615.82	947.69
Repairs & Maintenance		70,723.45	71,662.67
Security Costs		872.47	1,920.33
Staff Training & Welfare		-	266.36
Subscriptions		-	839.00
Sundry Expenses	15	2,041.81	1,477.84
Superintendent Duties		67,234.30	64,332.42
Telephone		2,188.08	2,774.36
Trophies		9,854.94	14,795.67
Waste Disposal		592.72	5,697.78
		<u>293,217.63</u>	<u>319,663.25</u>
Operating Profit for the year		76,891.92	151,144.25
Retained earning at the beginning of the financial year		<u>661,541.84</u>	<u>510,397.59</u>
Retained earnings at the end of the financial year		<u>738,433.76</u>	<u>661,541.84</u>

Financial Report 19/20 Extract

BALANCE SHEET AS AT 30 JUNE 2020

	Note	2020 \$	2019 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	5	120,528.41	119,057.25
Trade and other receivables	6	1,588.52	2,996.64
Inventories	7	9,147.84	10,771.85
TOTAL CURRENT ASSETS		131,264.77	132,825.74
NON-CURRENT ASSETS			
Other financial assets	8	500.00	500.00
Property, plant and equipment	9	663,544.84	534,891.81
Improvements to residence 97/98		23,565.13	23,565.13
TOTAL NON-CURRENT ASSETS		687,609.97	558,956.94
TOTAL ASSETS		818,874.74	691,782.68
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	10	7,183.50	10,327.89
Employee benefits	12	6,519.06	6,993.82
Income Received in Advance		12,689.83	11,868.18
Income Received in Advance (A Dalglish)		701.50	1,050.95
TOTAL CURRENT LIABILITIES		27,093.89	30,240.84
NON-CURRENT LIABILITIES			
Borrowings	11	53,347.09	-
TOTAL NON-CURRENT LIABILITIES		53,347.09	-
TOTAL LIABILITIES		80,440.98	30,240.84
NET ASSETS		738,433.76	661,541.84
MEMBERS' FUNDS			
Retained earnings	13	738,433.76	661,541.84
TOTAL MEMBERS' FUNDS		738,433.76	661,541.84

Financial Report 19/20 Extract

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2020

	Note	Retained Earnings \$
Balance at 1 July 2018		<u>510,397.59</u>
Operating profit for the year		151,144.25
Balance at 30 June 2019		<u>661,541.84</u>
Operating profit for the year		76,891.92
Balance at 30 June 2020		<u>738,433.76</u>

Financial Report 19/20 Extract

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2020

		2020 \$	2019 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers		413,097.95	507,674.37
Payments to suppliers and employees		(390,431.69)	(431,456.99)
Interest received		573.32	519.82
Government grants and subsidies		64,070.00	75,315.00
Net cash provided by operating activities	14	<u>87,309.58</u>	<u>152,052.20</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of plant and equipment		23,109.10	-
Payments for plant and equipment		(162,339.61)	(65,326.74)
Dividends received		45.00	45.00
Net cash used in investing activities		<u>(139,185.51)</u>	<u>(65,281.74)</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from long-term borrowings		70,945.00	-
Repayment of borrowings		(17,597.91)	(5,389.35)
Net cash provided by (used in) financing activities		<u>53,347.09</u>	<u>(5,389.35)</u>
Net increase in cash held		1,471.16	81,381.11
Cash at beginning of financial year		119,057.25	37,676.14
Cash at end of financial year	5	<u>120,528.41</u>	<u>119,057.25</u>

A Club in the News

12 Mar 2020 | Vision 2025

Trafalgar joins spirit of equality in golf

by Martin Blake



Four of the participants in the open family four-ball at Trafalgar: from left Scott McKinnon with daughter Matilda and Narelle Savage with mother Heather.

Many Australian golf clubs are on board with the principles of Vision 2025, the national strategy to increase numbers of women and girls in the game, and Even Par, the instrument of that strategy.

But some of them don't know what to do.

Fortunately, a few clubs have taken the proactive approach. Trafalgar Golf Club in eastern Victoria is one. It's a small thing in the bigger scheme of golf; but symbolically, it's important.



Trafalgar Golf Club

www.trafalgargolf.com.au

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